			F	iscal Year				CAGR					F	iscal Year		
(in crores)	2012	2013	2014	2015	2016	2017	1 year	3 years	5 years		2012	2013	2014	2015	2016	2017
Equity and Liabilities	₹272.43	₹295.25	₹412.33	₹488.47	₹612.70	₹780.82	27%	24%	23%	Receivable Days	183	121	194	143	104	164
Share Capital	₹19.84	₹19.84	₹19.84	₹27.18	₹27.18	₹27.18	0%	11%	6%						-	
Reserves and Surplus	₹106.24	₹128.63	₹154.60	₹290.17	₹337.74	₹399.44	18%	37%	30%							
Minority Interest	₹0.00	₹0.00	₹0.00	₹0.00	(₹0.81)	(₹3.18)				(in crores)	2012	2013	2014	2015	2016	2017
Debt	₹92.81	₹110.15	₹151.22	₹105.72	₹177.27	₹274.04	55%	22%	24%	(
Trade payables	₹22.84	₹8.98	₹30.64	₹16.48	₹10.52	₹19.46	0070	2270	2.70	Revenue from operations	₹182.01	₹214.73	₹264.60	₹323.45	₹375.05	₹425.53
Other non-current liabilities	₹5.35	₹5.53	₹9.10	₹7.36	₹7.36	₹7.65				Inventory	₹96.91	₹146.46	₹200.50	₹288.68	₹387.64	₹500.43
Other current liabilities	₹25.35	₹22.12	₹46.93	₹41.56	₹53.44	₹56.23				Sales/Inventory	1.88	1.47	1.32	1.12	0.97	0.85
Assets	₹272.43	₹295.25	₹412.33	₹488.47	₹612.70	₹780.02	27%	24%	23%							
Fixed assets	₹36.19	₹35.18	₹34.10	₹29.50	₹30.95	₹34.76	12%	1%	-1%							
Other non-current assets	₹17.39	₹13.10	₹15.11	₹23.96	₹17.41	₹16.26										
Inventories	₹96.91	₹146.46	₹200.50	₹288.68	₹387.64	₹500.43	29%	36%	39%							
Receivables	₹91.25	₹70.93	₹140.55	₹126.82	₹106.91	₹191.37	79%	11%	16%							
Cash and cash equivalents	₹0.65	₹1.12	₹0.92	₹2.46	₹1.94	₹1.88										
Other current assets	₹30.04	₹28.46	₹21.15	₹17.05	₹67.85	₹35.32										
				Fiscal Year												
Common size	2012	2013	2014	2015	2016	2017										
0011110113120	2012	2010	2014	2010	2010	2017										
Equity and Liabilities	100%	100%	100%	100%	100%	100%										
Share Capital	7%	7%	5%	6%	4%	3%										
Reserves and Surplus	39%	44%	37%	59%	55%	51%										
Minority Interest	0%	0%	0%	0%	0%	0%										
Debt	34%	37%	37%	22%	29%	35%										
Trade payables	8%	3%	7%	3%	2%	2%										
Other non-current liabilities	2%	2%	2%	2%	1%	1%										
Other current liabilities	9%	7%	11%	9%	9%	7%										
Assets	100%	100%	100%	100%	100%	100%										
Fixed assets	13%	12%	8%	6%	5%	4%										
Other non-current assets	6%	4%	4%	5%	3%	4 % 2%										
Inventories	36%	4% 50%	4%	59%	63%	64%										
Receivables	36%	24%	49% 34%	26%	17%	25%										
Cash and cash equivalents	0%	24%	34% 0%	26%	0%	25%										
Other current assets	11%	10%	5%	3%	11%	5%										

			F	iscal Year				CAGR						Fiscal Year		
(in crores)	2012	2013	2014	2015	2016	2017	1 year	3 years	5 years	(in crores)	2012	2013	2014	2015	2016	2017
								e jouro	e joure	(0.0.00)						
Income	₹187.11	₹216.08	₹265.33	₹324.71	₹376.62	₹428.49	14%	17%	18%	Invested Capital	₹201.51	₹243.59	₹344.51	₹428.52	₹514.98	₹707.10
Revenue from operation	s ₹182.01	₹214.73	₹264.60	₹323.45	₹375.05	₹425.53	13%	17%	19%	Revenue from operations	₹182.01	₹214.73	₹264.60	₹323.45	₹375.05	₹425.53
Other income	₹5.10	₹1.35	₹0.73	₹1.26	₹1.57	₹2.96				Operating profit (pretax)	₹43.61	₹54.38	₹62.00	₹83.24	₹104.05	₹123.31
Expenses	₹157.66	₹178.65	₹221.82	₹261.41	₹293.82	₹334.54	14%	15%	16%	ROIC	22%	22%	18%	19%	20%	17%
Cost of goods sold	₹105.49	₹127.18	₹168.15	₹202.84	₹225.05	₹243.78	8%	13%	18%	Turn over	0.90	0.88	0.77	0.75	0.73	0.60
Employee benefit expen	ses ₹14.81	₹16.46	₹18.53	₹18.50	₹23.46	₹31.13	33%	19%	16%	Operating margin	24%	25%	23%	26%	28%	29%
Financial cost	₹19.26	₹18.30	₹19.22	₹21.20	₹22.82	₹32.32	42%	19%	11%							
Depreciation	₹2.94	₹2.98	₹2.96	₹3.67	₹3.73	₹4.27										
Other expenses	₹15.16	₹13.73	₹12.96	₹15.20	₹18.76	₹23.04										
Profit before tax	₹29.45	₹37.43	₹43.51	₹63.30	₹82.80	₹93.95	13%	29%	26%							
Taxes	₹7.75	₹12.75	₹16.43	₹22.73	₹30.68	₹34.00										
Profit after tax	₹21.70	₹24.68	₹27.08	₹40.57	₹52.12	₹59.95	15%	30%	23%							
Earnings per share (basic	₹10.86	₹12.42	₹13.68	₹17.35	₹19.18	₹22.62	18%	18%	16%							
			Fiscal Year													
Common size	2012	2013	2014	2015	2016	2017										
	100%	4000/	100%	100%	4000/	4000/										
Income		100% 99%			100%	100% 99%										
Revenue from operation Other income	3%	99%	100% 0%	100% 0%	100% 0%	99%										
	3%	83%	84%	81%	78%	78%										
Expenses Cost of goods sold	56%	83% 59%	63%	62%	60%	57%										
		8%		6%		7%										
Employee benefit expen	ses 8%	8% 8%	7% 7%	6% 7%	6%	8%										
Financial cost Depreciation	2%	8% 1%	1%	1%	6% 1%	8% 1%										
						5%										
Other expenses Profit before tax	8%	6% 17%	5%	5% 19%	5%	5% 22%										
Taxes		6%	16%	7%	22%	8%										
Profit after tax	4% 12%	6% 11%	6% 10%	7% 12%	8% 14%	8% 14%										

(in crores)	2012	2013	2014	2015	2016	2017	Sum
	744.85	(74.00)	(7.10.07)	(700.04)		(750.00)	
 Cashflow from operations	₹14.55	(₹1.06)	(₹19.37)	(₹29.91)	(₹49.44)	(₹58.96)	
Operating profit before w/c changes	₹50.22	₹58.47	₹65.07	₹87.55	₹108.77	₹128.35	₹498.43
Working capital changes	(₹33.84)	(₹52.32)	(₹75.97)	(₹89.72)	(₹131.31)	(₹168.93)	
 Trade receivables	(₹1.93)	₹14.76	(₹64.24)	₹16.85	(₹33.27)	(₹52.98)	(₹120.81)
 Inventories	(₹43.78)	(₹49.54)	(₹51.91)	(₹88.17)	(₹98.95)	(₹112.79)	(₹445.14)
 Accounts payable	₹11.87	(₹17.54)	₹40.18	(₹18.40)	₹0.91	(₹3.16)	
Cash taxes	(₹1.83)	(₹7.21)	(₹8.47)	(₹27.74)	(₹26.90)	(₹18.38)	
Cashflow from investing activities	₹6.06	(₹1.00)	(₹1.25)	(₹9.60)	(₹4.37)	(₹5.69)	(₹15.85)
Cashflow from financing activities	(₹8.88)	(₹3.33)	₹20.41	₹41.06	₹53.30	₹64.61	
Net proceeds from shares	₹15.99	₹0.00	₹0.00	₹108.60	₹0.01	₹0.00	₹124.60
Net proceeds from debt	(₹3.31)	₹16.34	₹41.50	(₹45.15)	₹80.48	₹100.50	₹190.36
Interest payment	(₹19.26)	(₹18.30)	(₹19.23)	(₹21.21)	(₹23.35)	(₹31.31)	(₹132.66
Others	(₹2.30)	(₹1.37)	(₹1.86)	(₹1.18)	(₹3.84)	(₹4.58)	

Fiscal Year	Perpetual Titles	Aggregate Titles	Total Number of Titles						
						Content Library a	s of 30-Apr-2017		
2011	590	1722	2312		Type of content	Perpetual Titles	Aggregated Titles	Total Number of Titles	Percentage
2016	912	2520	3432						
CAGR	9%	8%	8%		Hindi films	443	1423	1866	53
					Regional titles	456	984	1440	41
					Special Interest content	49	230	248	7
Fiscal Year	Traditional Media	New Media	Total Revenue	New Media Revenue Share	Total	948	2637	3554	100
2012	165.8	₹16.21	₹182.01	9%					
2013						US	China	India	
2014	238.7	₹25.90	₹264.60	10%					
2015	286.1	₹37.35	₹323.45	12%	Smartphone penetration rate as share of the population	65%	45%	19%	
2016					Internet penetration rate as share of the population	76%	53%		
2017	322.4	₹103.13	₹425.53	24%					
CAGR	14%	45%	19%						
					(in crores)	2008	2016	2021 (Estimate)	CAGR (5 year
	2011	2017	CAGR		Advertising revenue in India	₹22,100	₹52,800	₹107,800	15
					Digital Advertising revenue in India	₹600	₹7,700	₹29,500	31
Number of titles	2312	3554	7%		Share of digital advertising revenue	3%	15%	27%	
Inventory (in crores)	53.13	₹500.43	45%						
Cost per title (in lakhs)	2.3	14.1	35%		YouTube Channels	No of Subscribers	No of Views		
					Eros Now	7,370,511	5,967,653,480		
					YRF	5,805,942	4,152,763,881		
					Rajshri	4,252,572	2,439,124,633		
					Shemaroo	4,070,759	2,152,132,254		